



# Springfield Foundation

For **good.** For **ever.**<sup>®</sup>

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## **INVESTMENT AND FEE OVERVIEW**

*Serving the Clark County Community since 1948*

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# SPRINGFIELD FOUNDATION

## INVESTMENT & DISTRIBUTION OVERVIEW

The Springfield Foundation has an Investment Committee with primary responsibility for the oversight of The Foundation's investments. The committee has retained *Marquette and Associates* to act as the investment consultant for all investments. The committee meets on a quarterly basis to review the results of each of the Foundation's investments. Investment Guidelines have been created for each portfolio in order to ensure accountability. The committee reviews the overall performance of each portfolio compared to the assigned benchmark and also reviews the portfolio in regard to asset allocation. Re-balancing of the portfolio is done on a quarterly basis.

### INVESTMENT MANAGEMENT PHILOSOPHY

Endowed funds at the Foundation are invested to produce earnings that are distributed in the form of scholarships or grants to not-for-profit agencies. The investment philosophy at the Foundation is to maintain a diversified portfolio that provides resources for distribution while preserving the endowed funds in perpetuity.

### INVESTMENT OPTION

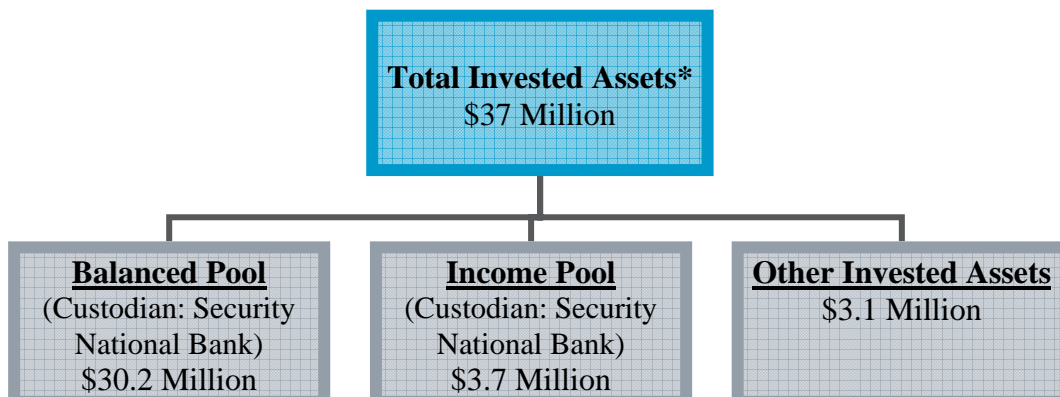
In order to allow flexibility in the investment approach, the Springfield Foundation offers various investment pool options. This document highlights the "Balanced Pool" and "Income Pool." In most cases, when a donor's gift is made, the entire appreciated value of the gift will be transferred to the selected investment pool as principal. In the absence of guidance, new donations are placed in the Foundation's Balanced Pool.

### DISTRIBUTIONS

The Springfield Foundation utilizes a total return payout for distributions of most endowment funds. This calculates charitable distributions as 5% of the 12-quarter moving average of the fund's total principal balance. The difference between the actual income (interest and dividends) earned and the 5% payout is made up from appreciation. For funds in existence for less than three (3) years, charitable distributions are calculated based on the actual number of quarters it has been invested.

### DISTRIBUTIONS FROM AGENCY ENDOWMENTS

Due to their need for operating resources, nonprofit organizations are offered additional payout options. Organizations may request that a fixed percentage (usually 5%) of their agency endowment fund's principal value, as of December 31, be distributed annually. Agencies may also elect that a fixed dollar amount be distributed. The payout method may be tailored to meet the needs of the non-profit organization opening the fund.



\* as of December 31, 2009

# SPRINGFIELD FOUNDATION

## FEE OVERVIEW

Because Foundation assets are pooled, these funds enjoy generally improved investment performance and lower management fees than these funds could achieve on their own. Endowment funds are subject to only two charges: an investment fee paid to the professional investment manager, and an administrative fee paid to the Foundation.

### INVESTMENT FEE

The investment fee is determined by the investment manager after negotiation with the Foundation, and is deducted from the investment pool. Any transaction costs for buying or selling securities, or investment consulting fees, are in addition to the investment manager costs and are prorated over the funds in the pool where they reside.

### ADMINISTRATIVE FEE

To help cover the expenses of administration, the Springfield Foundation assesses a fee on each endowment fund. This annual fee is 1.5% of the fair market value of the fund, charged monthly.

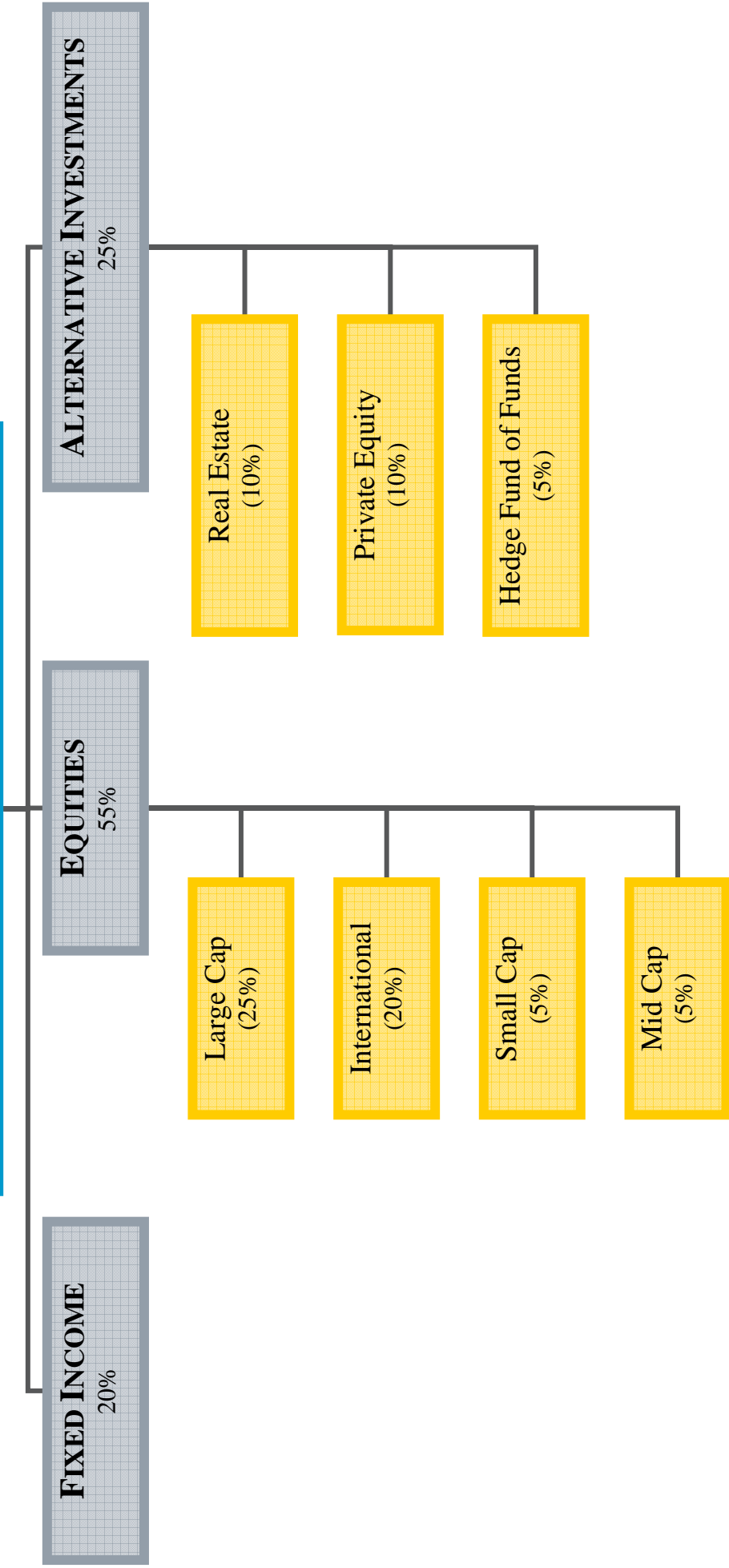
*As a service to the community, agency funds (which are defined as funds established by a nonprofit organization to provide for its own ongoing operational support) are charged a lower fee, currently at .50%. The fee is based on the fair market value of fund as of the end of the previous month. This assessment is taken from income and appreciation.*

## FEE SCHEDULE\*

UNRESTRICTED, FIELD-OF-INTEREST, ADVISED, DESIGNATED AND SCHOLARSHIP FUNDS	AGENCY ENDOWMENT FUNDS
<p><b>Balanced Pool (Custodian: Security National Bank)</b></p> <p>Investment fee..... 0.74% of fund fair market value</p> <p><u>Administrative fee.....1.50% of fund fair market value</u></p> <p><b>Total fee.....2.24%</b></p>	<p><b>Balanced Pool (Custodian: Security National Bank)</b></p> <p>Investment fee..... 0.74% of fund fair market value</p> <p><u>Administrative fee.....0.50% of fund fair market value</u></p> <p><b>Total fee.....1.24%</b></p>
<p><b>Income Pool (Custodian: Security National Bank)</b></p> <p>Investment fee..... 0.86% of fund fair market value</p> <p><u>Administrative fee.....1.50% of fund fair market value</u></p> <p><b>Total Fee.....2.36%</b></p>	<p><b>Income Pool (Custodian: Security National Bank)</b></p> <p>Investment fee..... 0.86% of fund fair market value</p> <p><u>Administrative fee.....0.50% of fund fair market value</u></p> <p><b>Total Fee.....1.36%</b></p>

\* Investment Fees current through December 31, 2009

**BALANCED POOL**  
CUSTODIAN: SECURITY NATIONAL BANK



**AREAS DEFINED**

**Fixed Income:**

**Real Estate:**

**Large Cap:**

**Mid Cap:**

**Small Cap:**

**International:**

**Hedge Fund of Funds:**

**Private Equity:**

Bonds and preferred stock

Private REIT (Real Estate Investment Trust)

Market Cap greater than \$5 billion

Market Cap Range of \$1-5 billion

Market Cap Range of \$300-400 million, but can go up to \$1 billion

Non-U.S. stocks

Hedge funds are generally privately-owned investment funds

Equity securities of companies that are not listed on a public exchange

**INVESTMENT OBJECTIVE**  
Obtain the highest total return through the appreciation of stock, dividends and interest.

**Springfield Foundation**

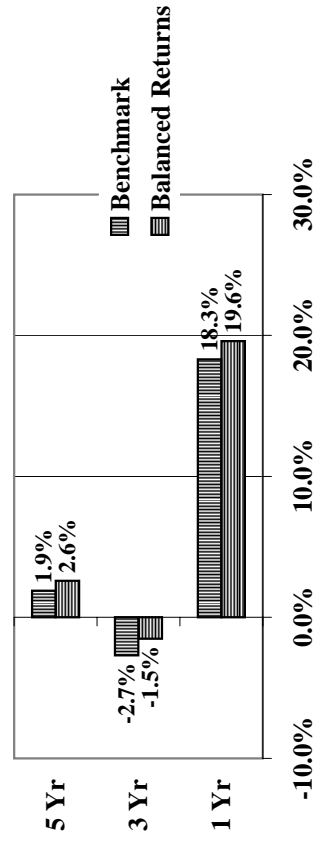
**SNB Balanced Pool as of December 31, 2009**

	YTD Return %	YTD Benchmark %	Benchmark	Manager
Cash	0.2%	0.2%	91 Day T-Bill	Security National Bank
Fixed Income	6.1%	5.9%	Lehman Aggregate	Vanguard
Large Cap Value	22.5%	19.7%	Russell 1000 Value	Great Lakes
Large Cap Core	26.6%	26.5%	S&P 500	Vanguard
Mid Cap Growth	45.4%	38.9%	Morningstar Avg. Mid Growth	T Rowe Price
Small Cap Value	24.5%	20.6%	Russell 2000 Value	WCM
International - Harbor	38.6%	30.9%	Morningstar Avg. Foreign	Harbor
Real Estate	-29.1%	-16.9%	NCREIF	RREEF
Hedge Fund of Funds	19.6%	11.1%	HFR Hedge Fund of Funds	Archstone
<b>Total</b>	<b>19.6%</b>	<b>18.3%</b>		

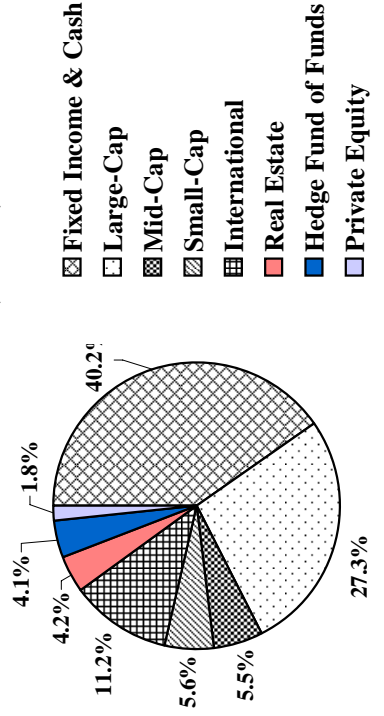
Asset Allocation	Percent	Target	Difference
Fixed Income & Cash	40.2%	20%	20.2%
Large-Cap	27.3%	25%	2.3%
Mid-Cap	5.5%	5%	0.5%
Small-Cap	5.6%	5%	0.6%
International	11.2%	20%	-8.8%
Real Estate	4.2%	10%	-5.8%
Hedge Fund of Funds	4.1%	5%	-0.9%
Private Equity	1.8%	10%	-8.2%

Note: The 10% allocation to Private Equity will be funded from the large-cap index allocation. The higher cash is a reflection of this transition.

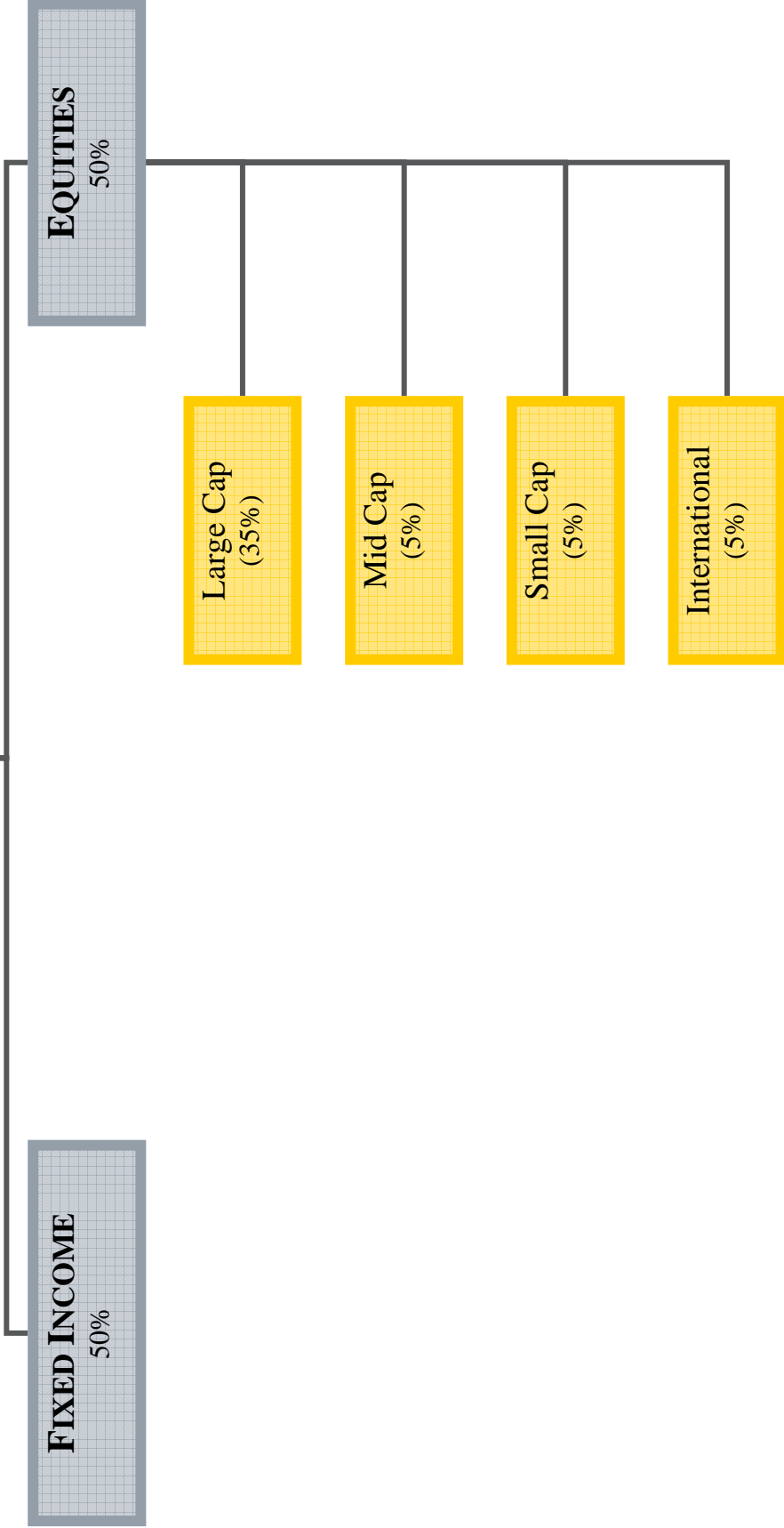
**Returns**



**Asset Allocation (Actual)**



**INCOME POOL**  
CUSTODIAN: SECURITY NATIONAL BANK



**AREAS DEFINED**

**Fixed Income:**

**Large Cap:**

**Mid Cap:**

**Small Cap:**

**International:**

- Bonds and preferred stock
- Market Cap greater than \$5 billion
- Market Cap Range of \$1 -5 billion
- Market Cap Range of \$300-400 million, but can go up to \$1 billion
- Non-U.S. stocks

**INVESTMENT OBJECTIVE**  
Generate income primarily through the growth of dividends and interest.

**Springfield Foundation**

**SNB Income Pool as of December 31, 2009**

**YTD**

**Return %**

**YTD**

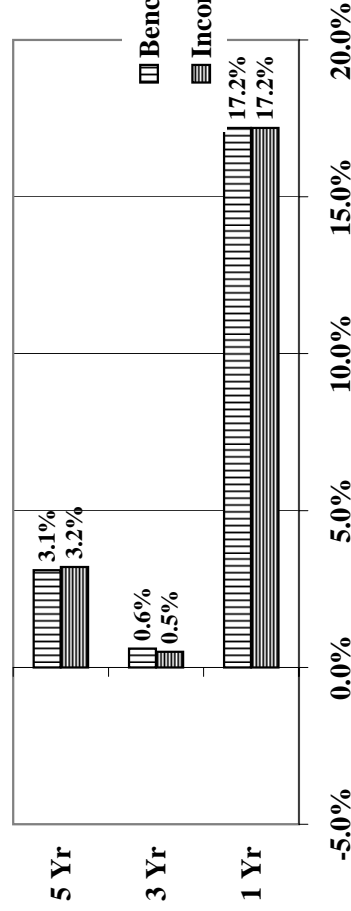
**Benchmark**

**Manager**

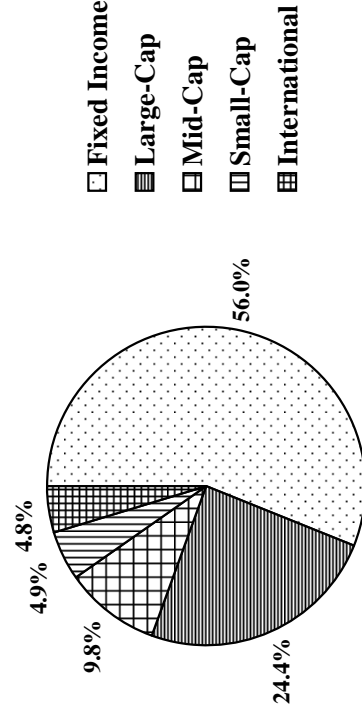
	Return %	Benchmark %	Benchmark	Manager
Cash	0.3%	0.2%	91 Day T-Bill	Security National Bank
Fixed Income	6.9%	5.2%	Lehman Gov't/Corp	Security National Bank
Large Cap Core	26.6%	26.5%	S&P 500	Security National Bank
Mid Cap Growth	45.4%	38.9%	Morningstar Avg. Mid Growth	T Rowe Price
Small Cap Growth	34.2%	35.1%	Morningstar Avg. Small Cap Growth	Baron
International - Harbor	38.6%	30.9%	Morningstar Avg. Foreign	Harbor
International - Fidelity	31.8%	30.9%	Morningstar Avg. Foreign	Fidelity
<b>Total</b>	<b>17.2%</b>	<b>17.2%</b>		

Asset Allocation	Percent	Target	Difference
Fixed Income	56.0%	50%	6.0%
Large-Cap	24.4%	35%	-10.6%
Mid-Cap	9.8%	5%	4.8%
Small-Cap	4.9%	5%	-0.1%
International	4.8%	5%	-0.2%

**Returns**



**Asset Allocation (Actual)**





# Springfield Foundation

For **good.** For **ever.**®

## OUR MISSION

is to raise, strengthen, and distribute permanent charitable funds to benefit Clark County.

## OUR VISION

is to help donors and the community improve the quality of life for all Clark County residents now and for generations to come.

## OUR CORE VALUES INCLUDE:

- ***Promotion of Philanthropy.*** We encourage local giving at all levels to connect donors with the causes they care about.
- ***Community.*** We serve all areas of Clark County.
- ***Stewardship.*** We're committed to providing effective and efficient management of the funds under our care through wise investment, careful consideration of the community's needs and evaluation of the impact of each distribution.
- ***Collaboration.*** We partner with donors, grantees and fellow funders for the greater good of Clark County.
- ***Relevance.*** We're committed to evolving with the changing needs of the community.

**Springfield Foundation**

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*“Serving the Clark County Community “*