**PLANNED GIVING**

Thank you for considering the Springfield Foundation. As a professional advisor, you are in a unique position to assist your clients in realizing their charitable goals. Through their philanthropy, they have the ability to impact their community in significant and positive ways.

Planned gifts can be used to help your client achieve his or her financial, personal, business and charitable goals. Generally, a planned gift is one legally provided for during the donor’s lifetime but whose benefits do not accrue to the charity until sometime in the future, usually at the time of death.

The Foundation receives many such gifts, including those from wills, trusts, life insurance, retirement plans, bank deposits payable on death, security transfers on death and real estate remainder interests.

To make the most of a planned gift, advisors will need to assist their clients in answering the following questions:

1) What should the gift *accomplish*?
2) *What* should be given?
3) *How* should it be given?
4) *When* should it be given?

Gifts to the Foundation are deductible for federal income, gift and estate tax purposes. Careful stewardship by the Foundation’s board and staff assures prudent management and accountability to donor's intentions. The funds under the Foundation's management are commingled for investment and administrative purposes, resulting in lower management costs.

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**Gift Size**

A minimum, cumulative gift of $10,000 is required to establish most permanent, named endowment funds. Renewable scholarship funds require $30,000.

Contributions under $10,000, in which the donor does not specify an existing named fund, will be added to the Foundation’s General Endowment Fund for Non-profit Organization Grants.

**Fees**

Permanent, named endowment funds are assessed a 1.5% administrative fee as well as an investment fee annually.

**Investment**

Endowment funds are invested to produce earnings that are distributed in the form of scholarships or grants to non-profits.

The Springfield Foundation offers two investment options: Balance Pool and Income Pool.

For more information on these investment options, please refer to the Investment and Fee Overview.

**Spending Policy**

The Foundation utilizes a total return spending method. The method calculates income for charitable distributions as 5% of the 12-quarter moving average market value of each endowment.

Donors may request that net income earned on the endowment be the only amount distributed. Net income is defined as interest and dividend income minus any fees.

In keeping with the goal of building a substantial, permanent community endowment, most gifts to the Foundation are invested with no access to principal. Donors who prefer for all, or a portion of the fund’s principal be distributed for a specific purpose, may include this provision when the fund agreement is established.